



President & Chief Executive Officer

P&L / Multi-Site Operations / Business Development / Customer Relations / Metric Driven Continuous Process Improvement / Lean Manufacturing / Six Sigma / Strategic Planning

A change agent with an impeccable record of providing strategic direction and growing profits for Fortune 500 industry leaders, Mr. Daly has enjoyed a successful 20 year career in the diverse Aerospace & Defense industry. He combines business know-how with engineering expertise to improve processes and reduce costs while providing cutting-edge technical products and stellar customer service. In addition to managing budgets of up to \$300 million and employees in excess of 1,000, he has reduced costs by over \$200 million and brought in contracts valued in excess of \$3.5 billion for companies such as DRS Technologies, Northrop Grumman, Litton Industries, and ITT Industries.

A strategic thinker and trouble-shooter, who grasps technical matters quickly, Mr. Daly is skilled at re-engineering processes and redesigning products. He is proficient at communicating to business, government and military constituents. A strong leader, he is adept at building and mentoring strong multi-functional professional teams.

Prior to his appointment as President & CEO of SCD.USA LLC, Mr. Daly started Tri-Solutions Inc. TSI served the high tech market, providing consulting and training programs on operational excellence tools and methods within the Engineering and Manufacturing arenas. He developed the strategic, marketing and five-year business plans, enlisted strategic partners and secured and setup the corporate office.

From startups to established industry leader, Mr. Daly has exceeded P&L objectives by implementing continuous process improvement initiatives. At DRS Technologies, within just three months of joining the organization, he developed and deployed initiatives for nine of its companies. His efforts resulted in more than \$16 million in savings within ten months. Additionally, he successfully “leaned out” major product lines within the Test & Energy Management business, enabling it to surpass plan revenues by \$20 million and bringing in another \$2 million to the bottom line.

His implementation of Lean and Six Sigma principles also improved operations at Litton Industries. There, he turned a struggling division into an award-winning top performer. The division had low product yields, high costs, long cycle times, and high scrap rates. Mr. Daly integrated and reinforced lean/sigma principles along with emphasizing customer/supplier relationships both internally and externally. For the first time, Litton won the major portion of a key US Army Omnibus Award, more than \$200 million in three years. Product yields improved to an all time divisional high with the lowest product costs to date. Scrap decreased by more than 30% and product cycle times decreased 50% from 120 days to 60 days. The division recorded the highest business operating profit and sales to date.

Career History

- **Senior VP, Business Development & Operations, Tri-Solutions Inc., 2007**
- **Senior VP, Production Operations, DRS Technologies Corporation, SRG, 2005 to 2006.**
- **Northrop Grumman Corporation, 2001 to 2005.**
 - Director, Engineering ATE/EPM, Defensive Systems Division, 2004 to 2005.**
 - Tempe-Site Executive / MFG Director-EOS, EOS Division, 2001 to 2004.**
- **Senior VP Operations, Pall Corporation, Pall Trinity Micro Division, 2000 to 2001.**
- **GM / Director of Operations, Litton Industries, Electro-Optical Systems, 1996 to 2000.**
- **Mgr, Mfg & R&D Engineering, ITT Industries, Night Vision Products, 1991 to 1996.**
- **Earlier:** F-16 Systems Integration Test Engineer for General Dynamics and a Systems Test Engineer for Allied Signal Aerospace Corporation. 1987 to 1991

Education & Personal Background

Lynchburg College awarded Mr. Daly an MBA with course work also conducted at Arizona State University. He received a BS in Physics from Montclair State University. He continued his Executive Management training at the Wharton Business and Harvard Business Schools specializing in finance, general management and leadership. He also has received a variety of Secret Security Clearances.

Mr. Daly has contributed to his community through board memberships. He served as a Commissioner for Arizona Governor Janet Napolitano on the Aerospace and Defense Commission. Additionally he was member of the Board of Directors of the Chamber of Commerce in Tempe, Arizona; a past Chairman of the Tempe Manufacturing Council; he served as an Executive Panelist at Arizona State University on the Technopolis Launch Pad Program; an Advisory Member for MACNY (Manufacturing Association of Central New York) Lean Users Group; and finally as an Advisory Board Member for Onondaga Community College Lean Manufacturing Institute.

In his free time, Mr. Daly enjoys weight training, golf, scuba diving, snorkeling, and home repair & renovation. An avid football fan and former player, Mr. Daly was a Free Agent Defensive Back and Punt Return Specialist for the Minnesota Vikings. He also played on the NY Giants Minor League team, the Connecticut Giants, winning the League's Super Bowl and earning All-Pro Honors.